#### "APPROVED"

By the decision of the Supervisory Board of November 29, 2021 No. 290

\_\_\_\_\_ D.I. Kholmurodov Chairman of the Supervisory Board

М. П.

# THE BUSINESS PLAN OF THE JOINT-STOCK COMPANY UZAGROLEASING FOR 2022

Name of the organization performing the functions of a shareholder (participant, founder) on behalf of the state

State Agency for Asset Management

Departmental affiliation

Cabinet of Ministers

Postal address, Email address

Info@agroleasing.uz

TIN

203 071 206

Head of the Executive Body

N. S. Otajanov

Chief accountant

Sh.Sh. Kodirova

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#### I. General information about the company

1.1. Company details (general information, company passport)

#### **Company details:**

Full name of the company: - Uzagroleasing Joint Stock Company.

The abbreviated name is Uzagroleasing JSC.

The new edition of the Company's Charter was registered on December 14, 2016 by the Center for Public Services to Business Entities "Single Window" under the Khokimiyat of Shaikhantakhur district under the registration number R-09-000205.

The certificate was issued on March 20, 2002 by the decision of the khokim of Shaikhantakhur district of Tashkent city No. 249 dated March 19, 2002 with registration number 09-000205.

#### Organizational and legal form:

Joint Stock Company (OPF - 1150)

#### Form of ownership

Mixed (FS-144)

Location (postal address of SOATO - 1726277):

100011, Tashkent, Yakkasarai district, 42a Babura str.;

The code of the legal entity (OKPO – 17489494, SOOGU -13834)

#### **Network code**

Leasing-64910.

Bank details:

Acc. 20210000904021251001, MFO 00394,

Tashkent City branch of the Agrobank JSCB

State Tax Service Body

State Tax Inspectorate of Yakkasaray district, stir 203071206

Chairman of the Management Board: Otazhonov Nodir Sobirovich.

Chief Accountant: Kodirova Shakhnoza Shukurjon kizi.

Email address info@agroleasing.uz, website www.agroleasing.uz

#### 1.2. Information about the company

**Type of activity**: provision of leasing services to clusters, farms and other business entities (legal entities);

Number of workers: 363;

Authorized capital: 105.6 billion sum, of which the state share is 90.25;

Administrative building (sq. m.): 2500 sq. m.;

Total area (ha): 0.31 ha;

**Production area**: 2,609,0 sq. m.;

Since the beginning of the activity, 85,438 units of equipment have been leased in the amount of 5,101.4 billion soums;

The balance of the leasing portfolio as of 01.10.2021: 1,767.9 billion soums;

**Delivery of equipment**: in 2020 3,820 units for 723.2 billion soums, expected by the end of 2021

4,950 units, for 850.0 billion soums;

**Leasing payments**: 578.0 billion soums in 2020, 800.0 billion soums are expected by the end of 2021.

On the basis of the resolution of the Cabinet of Ministers of the Republic of Uzbekistan dated October 30, 1999 No. 486 "On the establishment of the joint-stock leasing company "Uzselhozmashleasing" by the company "Uzselhozmashholding", the Association of Agricultural Machinery and Seed Production Enterprises of Germany "Zelko" and the state joint-stock foreign trade company "Uzprommashimpex", the joint-stock leasing company "Uzselhozmashleasing" was established.

The main task of the joint-stock company "Uzagroleasing" is to lease agricultural machinery and other means of mechanization to machine and tractor parks, agricultural enterprises, dehkan and farms on their orders.

On the basis of the Decree of the President of the Republic of Uzbekistan dated September 4, 2018 No. PP-3929 "On measures to improve the management system of the agricultural machinery industry", the following functions are assigned:

- study of the lessees' requirements for modern agricultural and other machinery, equipment and mini-technologies implemented on the basis of leasing;
  - diversification and expansion of leasing activities with ensuring the priority of agricultural activities;
  - introduction of modern types of leasing services and innovative financial products that meet international standards;
- attraction of foreign credit lines and funds of international financial institutions to finance leasing projects of enterprises of the agro-industrial complex, the real sector of the economy and entrepreneurship;
- introduction of modern methods of corporate governance and professional development of personnel in the field of leasing services.

At the same time, the "Procedure for leasing agricultural machinery produced by agricultural machinery enterprises of the republic" was approved.

Joint-stock company "Uzagroleasing" at the expense of the State Support Fund for Agriculture under the Ministry of Finance has established a number of preferential leasing conditions for the provision of leasing services to farms, machine and tractor parks and territorial joint-stock associations "Agricultural Chemistry".

The Company has its branches in the Republic of Karakalpakstan and the regions, in addition, the enterprises of Uzmashleasing LLC, Leasing Equipment Service LLC, Leasing Information Technologies LLC act as independent persons in the company's foundation.

The size of the authorized fund of the company is 105 681 835 545.0 soums. The founders of the company are legal entities and individuals, the largest shareholders are listed in Table 1 below.

#### Таблица1

№	Name of the founder	The amount of the share, million soums	Share in the authorized capital of the company, as a percentage
1	State Assets Management Agency	95 377,14	90,25

2	Foreign enterprise of SILK CAPITAL Joint Stock Company	2 477,9	2,34
3	Joint-Stock Company "Turon Bank"	902,9	0,85
4	Ansher Investments LLP	763,9	0,72
5	State Joint Stock Insurance Company "uzagrosugurta"	544,1	0,51
6	JSCB Agrobank	5 615,86	5,33
	TOTAL	105 681,8	100,0

#### 1.3. Company management structure

The Management Board of the company consists of the General Meeting of Shareholders, the Supervisory Board and the Executive Body.

The supreme governing body of the company is the General Meeting of Shareholders, which carries out the general management of the company's activities, determines the main objectives of its activities and develops a development strategy.

The Supervisory Board exercises management in accordance with the powers granted by the General Meeting of Shareholders.

#### **Composition of the Supervisory Board of the Company:**

1 Engaghay Abdimylyhtan Engaghayiah	Chairman of the Cunamicany David
1. Ergashev Abdimukhtor Ergashevich	Chairman of the Supervisory Board

2. Nusurov Ismat Nusratovich Member of the Supervisory Board

3. Sattarov Tylkin Abdikhalilovich Member of the Supervisory Board

4. Imomov Vositjon Anvarovich Member of the Supervisory Board

5. Sheraliev Utkirbek Ismanovich Member of the Supervisory Board

6. Kholikov Temurmalik Yunusovich Member of the Supervisory Board

7. Atamukhamedova Umida Fayzullayevna Member of the Supervisory Board

The current activities of the company are headed by the Management Board of the company, whose collegial executive body consists of 5 people.

#### **Company Management Structure:**

1. Otazhonov Nodir Sobirovich Chairman of the Management Board

2. Karimov Burkhan Muminovich Deputy Chairman of the Management Board

3. Kodirova Shahnoza Shukurjon kizi Chief Accountant

4. Kurbonov Elmurod Suvonkulovich Head of Finance Department

5. Makhmudov Sherzod Kadirovich Head of Marketing Department

Currently, 363 employees work in the system of Uzagroleasing JSC. Of these, 42 are women, 40 are young people. The number of employees with higher education is 258 people.

In order to constantly replenish the system of Uzagroleasing JSC with talented, young personnel, cooperation has been established with:

Tashkent Institute of Irrigation and Mechanization of Agriculture;

Tashkent International Westminster University;

Tashkent State Agrarian University;

Tashkent financial institutions.

The practice of practical training by students of this higher educational institution in the Company's system will continue, as well as the employment of some graduates based on the results of practice in the Company's system.

	we more than 5 years of work experience in the company's system are given recommendations for tion institutions for an interview.
	I. PLAN
ſ	r the supply of equipment for leasing by the joint stock company Uzagroleasing for 2022

Name of indicators	2020 (actual)					2021 year 9 months	2	021	forecast for	Increase	Share in total		Incl	uding	
		(actual)	plan	expected	2022	in %	revenue	1st quarter	2nd quarter	3rd quarter	4th quarter				
Scope of delivery of equipment															
quantity, pcs	3 820	3 812	3 455	5 120	5 160	100,8	100	774	1 032	1 548	1 806				
amount, million soums	723 200,0	491 100,0	531 507,0	820 600,0	1 100 100,0	134,1	100,0	165 015,0	220 020,0	330 030,0	385 035,0				

#### **INFORMATION**

on the forecast of deliveries of agricultural machinery by Uzagroleasing JSC on a leasing basis to the Republic of Karakalpakstan and the region in 2022

	Name of the equipment	The pla	an for 2022
		Qty	Value
		5160	1 100 400,1
1	Arable tractors (156 and above hp)	81	66 530,7
2	Arable tractors (130-155 and above hp)	437	306 025,0
3	Universal tractors (80-110 hp)	458	121 491,3
4	Universal tractors (up to 80-110 hp)	1074	223 880,9
5	Minitractors (up to 80 hp)	33	6 781,8
6	Garden tractors (up to 50 hp)	141	22 218,8
7	Plows with 4 and 5 housings	239	42 150,8
8	Garden plows	6	84,0
9	<b>Laser Ground Levelers</b>	148	27 568,0
10	Harrows, (w.w. disk, toothed)	118	3 929,6
11	Mineral fertilizer spreaders	345	4 392,8
12	Sprayers	589	3 332,3
13	Grain and cotton seeders	230	26 566,0
14	Cultivators	430	20 564,2
15	Combine harvesters	74	98 383,7
16	Chlorine harvesting machines	79	65 646,4
17	Shoveling machines	2	334,4
18	Compound feed machines	60	3 664,9
19	Balers	74	15 273,0
20	Tractor trailers	300	16088,1
21	Backhoe loaders	12	7 202,0
22	Other	230	8 292,9

Plan
financing of equipment supplied by the joint-stock company Uzagroleasing in 2022

(млн. сум)

Sources of funding	forecast for 2022
The cost of equipment supplied for leasing	1 100 400,0
of these, advance funds	330 306,5
At the expense of the Fund under the Ministry of Finance	200 000,0
At the expense of a foreign credit line	470 093,5
At the expense of the company's own funds	100 000,0

#### I. The plan of financial and economic indicators of the joint-stock company Uzagroleasing for 2022

Name of indicators	2020	2021 in 9 months	Expected for 2021	Forecast for 2022	Forecast for 2022 expected changes compared to 2021		Including				
					(+,-)	%%	1st quarter	2nd quarter	3rd quarter	4th quarter	
Revenue (margin)	240 628,6	191 716,6	243 711,7	285 400,0	41 688,3	117,1	60 541,0	127 601,0	193 130,0	285 400,0	
from this by KM solutions											
№ 424	63 968,1	45 773,1	57 586,3	62 929,0	5 342,7	109,3	14 739,0	30 980,0	44 797,0	62 929,0	
№ 486	176 660,5	145 943,5	186 125,4	222 471,0	36 345,6	119,5	45 802,0	96 621,0	148 333,0	222 471,0	
Other income	28 395,1	4 564,9	41 169,9	41 300,0	130,1	0,0	9 106,0	18 180,0	30 363,0	41 300,0	
Total income	269 023,7	196 281,5	284 881,6	326 700,0	41 818,4	114,7	69 647,0	145 781,0	223 493,0	326 700,0	
Expenses of the period	86 171,2	61 750,5	76 285,8	90 500,0	14 214,2	118,6	19 554,7	41 444,9	64 148,0	90 500,0	
Expenses for financial activities	148 282,1	116 470,2	174 161,1	196 900,0	22 738,9	113,1	42 175,0	89 654,5	137 133,6	196 900,0	
Stock interest expense	27 695,7	19 232,2	27 716,6	30 500,0	2 783,4	110,0	5 290,0	10 580,0	15 870,0	30 500,0	
Bank interest expense	120 586,4	97 238,0	146 444,5	166 400,0	19 955,5	113,6	36 885,0	79 074,5	121 263,6	166 400,0	
Cost price	17 782,7	0,0	14 269,7	17 400,0	3 130,3	100,0	3 097,3	6 200,4	10 821,0	17 400,0	
General expenses	252 236,0	178 220,7	264 716,6	304 800,0	40 083,4	231,7	64 827,0	137 299,8	212 102,6	304 800,0	
Income in the form of dividends	0,0	0,0	0,0	0,0	0,0	0,0					
Balance sheet profit	16 787,7	18 060,8	20 165,0	21 900,0	1 735,0	108,6	4 820,0	8 481,2	11 390,4	21 900,0	
Income tax	1 496,4	1 703,6	1 815,0	1 900,0	85,0	104,7	586,8	1 057,4	1 422,7	1 900,0	

Net profit	15 291,3	16 357,2	18 350,0	20 000,0	1 650,0	109,0	4 233,2	7 423,8	9 967,7	20 000,0

Appendix 2a

## **Revenue forecast of Uzagroleasing Joint Stock Company for 2022**

			1				•				soums)
Name of indicators	Name of	2021 in 9 months	2021		Forecast for 2022	Increa	Share in total	Including			
	indicators	(fact)	Plan	Forecast	2022	se %	revenue	1st quarter	2nd quarter	3rd quarter	4th quarter
Total net revenue (without taxes)	240 628,6	191 716,6	243 711,7	243 711,7	285 400,0	117,1	100%	60 541,0	67 060,0	65 529,0	92 270,0
from this by decisions of the KM											
№ 424	63 968,1	45 773,1	57 586,3	57 586,3	62 929,0	109,3	19%	14 739,0	16 241,0	13 817,0	18 132,0
№ 486	176 660,5	145 943,5	186 125,4	186 125,4	222 471,0	119,5	68%	45 802,0	50 819,0	51 712,0	74 138,0
Other income	28 395,1	4 564,9	41 169,9	41 169,9	41 300,0	100,3	13%	9 106,0	9 074,0	12 183,0	10 937,0
Total income	269 023,7	196 281,5	284 881,6	284 881,6	326 700,0	114,7	100%	69 647,0	76 134,0	77 712,0	103 207,0

## **Key financial indicators of Uzagroleasing JSC for 2019-2022**

Indicators	2019.	As % of the previous year	2020	As % of the previous year	2021 (expected)	As % of the previous year	2022 (plan)	As % of the previous year
Leasing portfolio (million rubles)	1 600 322,2	128,0	1 738 430,8	108,6	1 856 351,6	106,8	2 093 868,7	112,8
Income of the company, margin (million soums)	173 068,2	149,1	269 023,6	155,4	284 881,6	105,9	326 700,0	114,7
Expenses of the company (million soums)	161 530,6	142,5	252 236,0	156,2	264 716,6	104,9	304 800,0	115,1
Income tax (million soums)	789,4	202,8	1 496,4	189,6	1 815,0	121,3	1 900,0	104,7
Net profit of the company (million	10 748,2	496,8	15 291,2	142,3	18 350,0	120,0	20 000,0	109,0

soums)				

Appendix 2v

The main indicators of the business plan of the joint-stock company Uzagroleasing for 2022

					(млн. сум)
Income and expenses	Total, million soums	1st quarter	2nd quarter	3rd quarter	4th quarter
Income					
Some of the techniques issued in previous years in accordance with decision 424 will be returned in 2022.	62 929,0	14 739,0	16 241,0	13 817,0	18 132,0
Some of the techniques issued in previous years in accordance with decision 486 will be returned in 2022	190 347,0	44 302,0	48 819,0	49 212,0	48 014,0
Part of the equipment that will be leased in 2021 in accordance with decision 486 will be returned in 2022	32 124,0	1 500,0	2 000,0	2 500,0	26 124,0
Other income from core business	7 500,0	1 656,0	1 624,0	1 733,0	2 487,0
Income from core business	33 800,0	7 450,0	7 450,0	10 450,0	8 450,0
Total income	326 700,0	69 647,0	76 134,0	77 712,0	103 207,0
Expenses					
For financial activities	196 900,0	42 175,0	47 479,5	47 479,1	59 766,4
Expenses of the period	90 500,0	19 554,7	21 890,1	22 703,1	26 352,0
Selling expenses	820,0	200,0	201,0	209,0	210,0

Administrative expenses	86 711,0	18 608,1	20 944,6	21 757,5	25 400,8
Other operating expenses	2 969,0	746,6	744,6	736,6	741,2
Cost of production	17 400,0	3 097,3	3 103,1	4 620,6	6 579,0
General expenses	304 800,0	64 827,0	72 472,7	74 802,9	92 697,4
Profit before taxes	21 900,0	4 820,0	3 661,3	2 909,1	10 509,6
Tax	1 900,0	586,8	470,6	365,3	477,3
Net profit	20 000,0	4 233,2	3 190,7	2 543,8	10 032,3

III. PLAN distribution of net profit of the joint stock company Uzagroleasing

Name of indicators	Shara 07	end of 2020	Share, %	end of 2021	Share, %	end of 2022		Inc	Including		
	Share, %	end of 2020	Share, %	(expected)	Share, %	(plan)	1st quarter	2nd quarter	3rd quarter	4th quarter	
Net profit	100%	15 291,3	100%	18 350,0	100%	20 000,0	3 933,3	6 824,1	9 068,0	20 000,0	
Total for dividends, including											
For ordinary shares	75%	11 461,0	50%	9 175,0	50%	10 000,0					
On preferred shares	0%	12,7	0%	12,7	0%	12,7					
To the share of the state		10 314,9		8 257,5		9 000,0					
To the Innovative Development Fund											
Contributions to the reserve fund (5%)	5%	764,6	3%	548,6	5%	1 000,0					

For the development of the enterprise			27%	4 925,1	26%	5 100,3		
Other purposes, for the formation of a reserve for possible losses on assets	20%	3 053,0	20%	3 688,6	19%	3 887,0		

## Plan and scale of the specific weight of key performance indicators

(Forecast of the main key performance indicators)

			3 <sup>rd</sup> 1	month	6 <sup>th</sup> 1	6 <sup>th</sup> month		nonth	Annual	
№	Indicators	Standa rd	relative share	Targets (Forecast	relative share	Targets (Forecast	relative share	Targets (Forecast	relative share	Targets (Forecast)
1	Fulfillment of the forecast net revenue indicator (in millions of soums)		30,00%	69 647,0	30,00%	145 781,0	30,00%	223 493,0	30,00%	326 700,0
2	Fulfillment of the forecast indicator of net profit (loss) (in millions of soums)		35,00%	4 233,2	35,00%	7 423,8	35,00%	9 967,7	35,00%	20 000,0

3	Return on assets (as a percentage)	> 0,05	5,00%	5,00%	5,00%	5,00%	
4	Coverage ratio (solvency)	> 1,25	15,00%	15,00%	15,00%	15,00%	
5	Financial independence coefficient	>1	15,00%	15,00%	15,00%	15,00%	
	Total:		100,00 %	100,00	100,00%	100,00 %	

#### Appnedix 6

#### VI. Payments to the State budget

										(111111101	is souris)	
			2021	2021	2022							
№ Payment		2020	9 <sup>th</sup> month	(forecast)	(plan)	Changes		Including				
			(actual)			(+/-)	%	1st quarter	2nd quarter	3rd quarter	4th quarter	
	Total	14 569,8	16 549,4	21 076,9	27 045,4	5 968,5	128,3	6 564,4	6 663,2	6 862,9	6 954,9	
	Including indirect taxes:	1 881,5	2 798,5	3 000,0	3 500,0	500,0	116,7	875,0	875,0	875,0	875,0	
1.	VAT	1 881,5	2 798,5	3 000,0	3 500,0	500,0	116,7	875,0	875,0	875,0	875,0	
	Excise											
2.	Tax for the use of mineral resources											
3.	Tax for the use of water resources	7,1	9,0	8,5	10,4	1,9	122,4	2,6	2,6	2,6	2,6	

4.	Income tax	1 194,4	1 703,6	1 815,0	1 900,0	85,0	104,7	586,8	470,6	365,3	477,3
5.	Personal income tax, fixed amounts of tax and social tax	9 608,7	11 090,3	14 256,0	19 200,0	4 944,0	134,7	4 500,0	4 700,0	5 000,0	5 000,0
6.	Property tax	545,4	708,1	820,0	980,0	160,0	119,5	245,0	245,0	245,0	245,0
7.	Land tax	152,1	113,5	160,0	200,0	40,0	125,0	50,0	50,0	50,0	50,0
8.	Turnover tax	739,5		887,4	1 100,0	212,6	124,0	275,0	275,0	275,0	275,0
9.	State duty and fees										
10.	Other taxes	441,1	126,4	130,0	155,0	25,0	119,2	30,0	45,0	50,0	30,0

## VII. Accounts payable and accounts receivable

N₂	Indicators	At the beginning of		Incl	luding	
745		the reporting period	01.04.2022	01.07.2022	01.10.2022	01.01.2023
1.	Total accounts receivable, including:	303 920,5	319 260,0	302 780,0	290 463,0	357 615,0
	overdue debt, including					
	bad debts					
2.	Total accounts payable,	217 665,1	271 220,0	213 270,0	150 320,0	135 714,0
۷.	including:					
	overdue debt					

#### overdue debt

						1	nln soums		
Name of indicators	Line code	As of the end of 20	021 (expected)		2022 (plan)				
		At the beginning of the reporting period	At the end of the reporting period	01.04.2022	01.07.2022	01.10.2022	01.01.2023		
	2		3				4		
		Assets I. Long-term assets							
Fixed assets									
Initial (recovery) value (0100, 0300)	010	43 805,1	57 037,0	57 437,0	58 337,0	58 937,0	59 560,0		
Depreciation amount (0200)	011	11 758,3	15 614,0	16 559,0	17 504,0	18 449,0	19 394,0		
residual (book value) (line. 010 - 011)	012	32 046,8	41 423,0	40 878,0	40 833,0	40 488,0	40 166,0		
Intangible assets:									
Initial value (0400)	020								
Depreciation amount (0500)	021								
residual (book value) (line 020 - 021)	022								
Long-term investments, total	030	515,4	515,4	515,4	515,4	515,4	515,4		
Securities (0610)	040	51,9	51,9	51,9	51,9	51,9	51,9		
Investments in subsidiaries (0620)	050								
investments in dependent business entities (0630)	060								

Investments in enterprises with foreign capital (0640)	070						
Other long-term investments (0690)	080	463,5	463,5	463,5	463,5	463,5	463,5
Installation equipment (0700)	090						
Capital investments (0800)	100	53 757,8	44 038,0	37 699,0	31 360,0	25 021,0	18 680,0
Long-term accounts receivable (0910, 0920, 0930, 0940)	110	1 738 430,8	1 856 626,5	1 743 365,6	1 862 204,6	1 993 331,7	2 093 868,7
expiration date: overdue	111						
Long-term expenses of future periods (0950, 0960, 0990)	120						
Total for section I (строка. 012+022+030+090+100+110+120)	130	1 824 750,8	1 942 602,9	1 822 458,0	1 934 913,0	2 059 356,1	2 153 230,1
		II. Current assets					
Inventory, total (line.150+160+170+180 ), including:	140	9 370,0	9 123,7	5 725,0	7 688,0	6 320,0	9 386,0
Production stocks (1000, 1100, 1500, 1600)	150	880,3	617,4	550,0	624,0	465,0	235,0
Work in progress (2000, 2100, 2300, 2700)	160	29,3	46,0	65,0	54,0	50,0	31,0
Finished product (2800)	170	588,3	588,3	550,0	560,0	565,0	620,0
Goods (deduction 2980 from 2900)	180	7 872,1	7 872,0	4 560,0	6 450,0	5 240,0	8 500,0
Expenses of the upcoming period (3100)	190	322,3	167,5	125,5	83,5	191,5	215,0
Expenses of the upcoming period (3100)	200		,	Í	,		,
Accounts receivable, total (line.220+240+250+260+270+280+290+300+310)	210	253 293,1	303 920,5	319 260,0	302 780,0	290 463,0	357 615,0
of these: overdue		·					
Debt of buyers and customers (deduction of 4000 from 4900)	220	78 478,3	97 167,0	98 650,0	95 540,0	98 700,0	116 600,0
Debt of separate divisions (4110)	230						
Debt of subsidiaries and dependent business entities (4120)	240						
Employee bonuses (4,200)	250	61,1	213,0	150,0	120,0	98,0	35,0
Amounts issued to suppliers of goods and contractors (4300)	260	1 848,9	4 247,0	7 500,0	6 500,0	4 500,0	1 600,0
Marginal payments to the budget for taxes and fees (4400)	270	1 718,9	1 500,0	1 200,0	950,0	650,0	
Prepayment on target state funds and insurance (4500)	280	61,1	120,0	110,0	60,0	65,0	
Founders' debt on shares in the authorized capital (4600)	290						
Employee debt on other transactions (4700)	300	2 017,5	1 636,5	1 350,0	1 060,0	850,0	580,0
Other accounts receivable (4800)	310	169 107,3	199 037,0	210 300,0	198 550,0	185 600,0	238 800,0
Cash, total (line.330+340+350+360 ), including:	320	3 704,7	2 755,0	1 600,0	1 800,0	1 500,0	2 150,0
Cash on hand (5000)	330						
Cash on the current account (5100)	340	1 761,1	1 879,0	1 100,0	1 200,0	950,0	1500,0
Cash in foreign currency (5200)	350						
Other cash and equivalents (5500, 5600, 5700)	360	1 943,6	876,0	500,0	600,0	550,0	650,0
short-term investments (5800)	370						
Other current assets (5900)	380						
Total for section II (line.140+190+200+210+230+320+370+380)	390	266 690,1	315 966,7	326 710,5	312 351,5	298 474,5	369 366,0

Total for the balance sheet asset (line.130+390)	400	2 091 440,9	2 258 569,6	2 149 168,5	2 247 264,5	2 357 830,6	2 522 596,1
The name of the indicator	Код стр.	На начало отчетного периода	На конец отчетного периода				На конец отчетного периода
The name of the indicator	2		3				4
	I	iabilities I. Sources of own fu	ınds	I.	l .	l	
Authorized capital (8,300)	410	105 681,8	105 681,8	105 681,8	105 681,8	105 681,8	105 681,8
added capital (8,400)	420	100 001,0	100 001,0	100 001,0	100 001,0	100 001,0	100 001,0
Reserve capital (8,500)	430	13 595,5	9 896,8	9 896,8	10 500,0	10 500,0	10 500,0
Purchased private shares (8,600)	440		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	20200,0		
Retained earnings (uncovered loss) (8700)	450	23 854,6	18 350,0	14 906,1	17 796,9	11 810,0	20 000,0
Target receipts (8800)	460		10000,0		-,,,,,,,		
Reserves for expenses and payments for the upcoming period (8,900)	470						
Total for section I (line 410+420+430-440+450+460+470)	480	143 131,9	133 928,6	130 484,7	133 978,7	127 991,8	136 181,8
II. Obligations			•	l.	l .		
Long-term liabilities, total (line 500+520+530+540+550+560+570+580+590)	490	1 623 666,0	1 906 975,9	1 747 463,8	1 900 015,8	2 079 518,8	2 250 700,3
including: long-term accounts payable (line 500+520+540+560+590)	491						
including: overdue	492						
Long-term debt to suppliers of goods and contractors (7000)	500						
Long-term debt to separate divisions (7110)	510						
Long-term debt to subsidiaries and dependent business entities (7120)	520						
Long-term deferred income (7210, 7220, 7230)	530						
Long-term deferred tax liabilities and mandatory payments (7240)	540						
Other long-term deferred liabilities (7250, 7290)	550						
Customer and customer reviews (7300)	560						
Long-term bank loans (7810)	570	851 725,4	1 097 798,9	976 986,8	1 158 238,8	1 366 441,8	1 420 700,3
Long-term loans (7820, 7830, 7840)	580	771 795,7	809 177.0	770 477,0	741 777,0	713 077,0	830 000,0
Other long-term accounts payable (7,900)	590	144,9	·	,	,	,	,
Current liabilities, total (line 610+630+640+650+ 660+670+680+690+700+710+ +720+730+740+750+760)	600	324 643,0	217 665,1	271 220,0	213 270,0	150 320,0	135 714,0
including: current accounts payable (line 610+630+650+670+680+690+700+710+720+760)	601	265 157,4	217 665,1	271 220,0	213 270,0	150 320,0	135 714,0
of these: overdue current accounts payable	602						
Debt to suppliers of goods and contractors (6000)	610	157 626,1	92 079,1	165 000,0	121 200,0	85 600,0	57 000,0
Debt to separate divisions (6110)	620	·					
Debt to subsidiaries and affiliates (6120)	630						
Deferred income (6210, 6220, 6230)	640						
Deferred tax liabilities and mandatory payments (6240)	650						

Other deferred liabilities (6250, 6290)	660						
Points received (6300)	670	75 557,4	83 000,0	74 000,0	55 000,0	46 000,0	66 000,0
Outstanding payments to the budget (6400)	680	630,8	205,0	200,0	200,0	150,0	264,0
Insurance arrears (6510)	690						
Arrears on payments to target state funds (6520)	700	736,3	350,0	310,0	320,0	320,0	350,0
Debts to founders (6,600)	710	5 134,7	350,0	350,0	10 500,0	650,0	300,0
Wage arrears (6700)	720	4 309,2	850,0	960,0	1 050,0	1 100,0	1200,0
short-term bank loans (6810)	730	479,9					
short-term loans (6820, 6830, 6840)	740						
Current portion of long-term liabilities (6950)	750	59 005,7					
Other accounts payable (6900 except 6950)	760	21 162,9	40 831,0	30 400,0	25 000,0	16 500,0	10 600,0
Total for section II (line 490+600)	770	1 948 309,0	2 124 641,0	2 018 683,8	2 113 285,8	2 229 838,8	2 386 414,3
Total balance sheet liability (line 480+770)	780	2 091 440,9	2 258 569,6	2 149 168,5	2 247 264,5	2 357 830,6	2 522 596,1

#### Planned financial results for 2021-2022

	Line	2021			2022 (forecast)				
Indicators No.	_	1st quarter	2 <sup>nd</sup> quarter	3 <sup>rd</sup> quarter	Annual (forecast)	1st quarter	2 <sup>nd</sup> quarter	3 <sup>rd</sup> quarter	Annual (forecast)
Net proceeds from the sale of products (goods, works and services)	010	59 190,5	126 452,1	191 716,6	278 841,6	67 991,0	142 501,0	218 480,0	319 200,0
Cost of products sold (goods, works and services)	020				14 269,7	3 097,3	6 200,4	10 821,0	17 400,0
Gross profit (loss) from the sale of products (goods, works and services) (line 010-020)	030	59 190,5	126 452,1	191 716,6	264 571,9	64 893,7	136 300,6	207 659,0	301 800,0
Expenses for the period, total (line 050+060+070+080 ), including:	040	16 887,5	37 620,3	61 750,5	76 285,8	19 554,7	41 444,9	64 148,0	90 500,0
Selling expenses	050	38,7	101,4	149,4	428,0	200,0	401,0	610,0	820,0
Administrative expenses	060	13 926,4	34 126,6	55 364,4	71 940,4	18 608,1	39 552,7	61 310,2	86 711,0
Other operating expenses	070	2 922,4	3 392,3	6 236,7	3 917,4	746,6	1 491,2	2 227,8	2 969,0
Expenses of the reporting period to be deducted from the tax base in the future	080				·				
Other income from core business	090	1 629,4	2 966,5	4 564,5	6 035,0	1 656,0	3 280,0	5 013,0	7 500,0
Benefit (harm)from the main activity	100	43 932,4	91 798,3	134 530,6	194 321,1	46 995,0	98 135,7	148 524,0	218 800,0
Income from financial activities, total (line 120+130+140+150+160), including:	110		0,4	0,4	5,0				
Income in the form of dividends	120								
Interest income	130								

Income from long-term lease (leasing)	140							]	
Foreign exchange gains	150		0,4	0,4	5,0				
Other income from financial activities	160								
Expenses for financial activities (line 180+190+200+210 ), including:	170	35 938,2	75 338,1	116 470,2	174 161,1	42 175,0	89 654,5	137 133,6	196 900,0
Expenses in the form of interest	180	30 025,3	61 255,9	95 927,2	146 444,5	36 885,0	79 074,5	121 263,6	166 400,0
Expenses in the form of interest on long-term lease (leasing)	190	5 706,1	13 121,0	19 232,2	27 716,6	5 290,0	10 580,0	15 870,0	30 500,0
Foreign exchange losses	200	205,3	958,3	1 307,6					
Other expenses related to financial activities	210	1,5	2,9	3,2					
The benefits (harm) of universal human activity (line 100+110-170)	220	7 994,2	16 460,6	18 060,8	20 165,0	4 820,0	8 481,2	11 390,4	21 900,0
Extraordinary benefits and losses	230								
Profit (loss) before income tax (income) (line 220+/-230)	240	7 994,2	16 460,6	18 060,8	20 165,0	4 820,0	8 481,2	11 390,4	21 900,0
Income tax (profit)	250	721,7	1 422,3	1 703,6	1 815,0	586,8	1 057,4	1 422,7	1 900,0
Taxes on excess profits (excess profits)	251								
Other taxes and income taxes	260								
Net profit (loss) of the reporting period (line 240-250-260)	270	7 272,5	15 038,3	16 357,2	18 350,0	4 233,2	7 423,8	9 967,7	20 000,0

#### Planned financial results for 2022

(млн. сум)

	Line	20	20	20	2021	
Indicators	No.	Bussiness Plan	Actual	Bussiness Plan	Actual	Bussiness Plan
1	2	5	6	5	6	7
Net proceeds from the sale of products (goods, works and services)	010	212 853,3	261 314,0	274 841,6	278 841,6	319 200,0
Cost of products sold (goods, works and services)	020	23 462,4	17 782,6	14 269,7	14 269,7	17 400,0
Gross profit (loss) from the sale of products (goods, works and services) (line 010-020)	030	189 390,9	243 531,4	260 571,9	264 571,9	301 800,0
Expenses for the period, total (line 050+060+070+080 ), including:	040	66 078,8	86 171,2	74 760,5	76 285,8	90 500,0
Selling expenses	050	762,5	725,6	428,0	428,0	820,0
Administrative expenses	060	61 331,4	58 463,0	70 128,5	71 940,4	86 711,0
Other operating expenses	070	3 984,9	26 982,6	4 204,0	3 917,4	2 969,0
Expenses of the reporting period to be deducted from the tax base in the future	080					
Other income from core business	090	2 226,0	7 673,6	6 035,0	6 035,0	7 500,0
Benefit (harm)from the main activity	100	125 538,1	165 033,8	191 846,4	194 321,1	218 800,0
Income from financial activities, total (line 120+130+140+150+160), including:	110	20,0	36,0	5,0	5,0	
Income in the form of dividends	120					
Interest income	130	20,0	2,0			
Income from long-term lease (leasing)	140		-			
Foreign exchange gains	150					
Other income from financial activities	160		34,0	5,0	5,0	
Expenses for financial activities (line 180+190+200+210 ), including:	170	117 947,6	148 282,2	182 651,4	174 161,1	196 900,0
Expenses in the form of interest	180	90 549,7	118 239,9	154 934,8	146 444,5	166 400,0
Expenses in the form of interest on long-term lease (leasing)	190	23 345,5	27 695,7	27 716,6	27 716,6	30 500,0
Foreign exchange losses	200	4 000,0	2 343,0			
Other expenses related to financial activities	210	52,4	3,6			
The benefits (harm) of universal human activity (line 100+110-170)	220	7 610,5	16 787,6	9 200,0	20 165,0	21 900,0

Extraordinary benefits and losses	230					1
Profit (loss) before income tax (income) (line 220+/-230)	240	7 610,5	16 787,6	9 200,0	20 165,0	21 900,0
Income tax (income)	250	110,5	1 496,4	700,0	1 815,0	1 900,0
Taxes on excess profits (excess profits)	251					
Other taxes and income taxes	260					
Net profit (loss) of the reporting period (line 240-250-260)	270	7 500,0	15 291,2	8 500,0	18 350,0	20 000,0

## **Expected cash flow statement for 2022**

(mln soums)

The name of the indicator	Line code	Income	Expenditure
1	2	3	4
Operational activities			
Cash from the sale of products (goods, works and services)	010	900 000,0	
Material goods cash paid to suppliers of goods for works and services	020		1 282 548,0
Cash paid to and on behalf of employees	030		69 700,0
Other cash receipts and payments from operating activities	040	6 000,0	
Net inflow/cash outflow from general operating activities from 010-020-030+(-040)	050		446 248,0
Investment activity			
Purchase and sale of fixed assets	060	7 500,0	
Purchase and sale of intangible assets	070		
Buying and selling long-term and short-term investments	080		
Other cash receipts and payments from investing activities	090		
Total: net inflow/cash outflow from investing activities (line 060+/-070+/-080+/-090)	100	7 500,0	
Financial activities			
Interest received and paid	110		0,0

Dividends received and paid	120	6 500,0	11 000,0
Cash proceeds from the issue of shares or other instruments related to private equity	130		
Cash expenditures and receipts from the purchase of private shares and their sale	140		
Cash receipts and payments on long-term and short-term loans and borrowings	150	411 900,0	177 528,0
Long-term lease (leasing) payments and cash receipts	160	253 000,0	30 500,0
Other cash receipts and disbursements from financing activities	170		
Total: net inflow/cash outflow from financing activities (line 110+/-120+130-140+/-150+/-160+/-170)	180	452 372,0	
Taxation			
Tax paid on income (profit)	190		1 900,0
Other taxes paid	200		19 200,0
Total taxes paid (line 190+200)	210		21 100,0
Net inflow/cash outflow from general financial and economic activities (line 050+/-100+/-180-210)	220		7 476,0
The balance of exchange differences from the revaluation of funds in foreign currency	221		
Cash at the beginning of the year	230	2 755,0	
Cash at the end of the year	240	2 150,0	
Information on cash flow in foreign curren	cy		
N 6' 1' 4		1	
Name of indicators	Lin	e code	
Balance at the beginning of the year	:	250	
Received foreign currency funds, total (lines 261+262+263+264), including	:	260	
Proceeds from sales	,	261	

Converted	262	
From financial activities	263	
Other sources	264	
Currency funds used, total (lines 271+272+273 ), including	270	
Payments to suppliers of goods and contractors	271	
Payments from financial activities	272	
For other purposes	273	
The balance of exchange differences from the revaluation of funds in foreign currency	280	
Balance at the end of the year (line 250+260-270+/-280)	290	